

# SCOUT<sup>®</sup> REPORT



News and Views on Surgical Guidance  
and Breast Tumor Localization

## 2020 Year-End Message



There is no doubt that 2020 has been a challenging year. We have all heard that we are living in unprecedented times and as the year closes you will see "Good Riddance 2020" messages everywhere you turn. But I would like to pause and celebrate the positives of 2020.

Merit Oncology is nearing a milestone of 170,000 women experiencing a wire-free localization with SCOUT. We are very proud of this accomplishment as we have worked very hard to change the paradigm of breast tumor localization.

The pandemic has also taught us all new ways of doing business, whether that be virtual case support and education or using technology in new ways to help limit patient and staff interactions and be more efficient.

So, as we celebrate the joys of the holiday season, I would like to take this opportunity to say thank you and wish you all the best in the coming year.

**Will Irby**  
VP, Merit Medical



# THE YEAR IN REVIEW

## Reporting for Duty

At Columbia University Medical Center, one department's adaptive response to the pandemic, *Reporting for Duty: Lessons from A Specialty Surgery Division at the Pandemic Epicenter*, was recently published in the *Annals of Surgery*. The specialty surgery division implemented a rapid response strategy for breast surgical patient management with the SCOUT Radar Localization System. SCOUT enabled the division to triage patients and prepare for downstream radiology backlogs, effectively managing the myriad of unprecedented challenges that COVID-19 imposed.

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## Introducing the SCOUT Access Guide: Enhancing Localization Precision

The SCOUT Access Guide features a slimmer profile, with a 53% reduction in distal surface area, supporting:

- Ease of localization through small incisions
- Oncoplastic surgical approaches, and
- Utility for lymph node dissection

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## The Preferred Localization Solution to Treat More Patients—Globally!

In addition to our CE Mark for distribution in European markets, the SCOUT® Radar Localization System is now available in Europe, the Middle East, Africa, and numerous Asia Pacific regions. Patients on five continents are now benefiting from the advanced precision of RADAR technology.



## Virtual Education

Merit Oncology is connecting physicians across the country to share their experiences with breast patient management during COVID 19. Merit Café is a forum to share strategies in an online, interactive forum bringing together radiologists and surgeons. Vincent Reid, MD, Surgical Oncologist at Mercy Health, was one of the first moderators of Merit Café.

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Our continuum of THINK Wire-Free virtual events informs physicians and administrators on leveraging advanced, patient-centered applications of SCOUT Radar Localization. This includes oncoplastic techniques, and localization prior to neoadjuvant therapy and at the time of biopsy for highly suspicious lesions. In 2020 we trained over 1,180 providers globally. Become one today!

[ACCESS COURSES](#) →



## Radar Localization Wins "Best in Clinical Efficiency" in 2020 MedTech Breakthrough Award and Premier Supplier Horizon Award

MedTech Breakthrough, an independent market intelligence organization that recognizes the top companies, technologies and products in the global health and medical technology market, selected Merit's SCOUT Radar Localization System as the "Best Clinical Efficiency Solution" in the fourth annual MedTech Breakthrough Awards program.

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Merit Medical also won the Supplier Horizon Award from Premier Inc., a leading healthcare improvement company. One of only 20 suppliers out of 1,400 to receive awards this year, Merit was recognized for its oncology division's support of Premier members through exceptional local customer service and engagement, value creation through clinical excellence, and commitment to lower costs.

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Do you want more information about SCOUT and how it was designed to make the day of breast cancer surgery easier for women and more efficient for healthcare providers? Send us a note.

## Have Questions?

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